

Patrick R Staresina

Certified Professional Contract Manager (CPCM)
Certified Federal Contract Manager (CFCM)

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Patrick R. Staresina is a consultant focusing on federal contracting. He has extensive experience in every facet of the federal contracting process for services, information technology, and R&D efforts. Pat has been totally immersed in federal government contracting for the vast majority of his professional life—including serving as a DoD contracting officer for over 24 years. Pat rose through the ranks of the contracting profession to become the Chief of Operational Contracting for the National Guard Bureau—a DoD contracting activity that obligated over \$1B annually on contracts.

As an experienced former Defense Department contracting officer, Pat understands how federal agencies' view contracting issues. He is able to use that understanding to assist his clients in successfully navigating the government procurement system. One of Pat's primary strengths is his ability to translate complex procurement regulations into plain English. Pat has extensive experience with both Federal Acquisition Regulation (FAR) based and non-FAR based acquisitions, such as Other Transaction Authority (OTA) agreements.

Pat is a retired Army Colonel with experience leading a fast-paced DoD contracting office. As the Chief of NGB's Operational Contracting Division, he led a team of over 50 acquisition professionals who were focused on providing contracted services to meet requirements for the Army National Guard, the Air National Guard, and NGB's Joint Staff.

Pat enlisted in the Indiana National Guard 1989 and was commissioned in 1993 through the Reserve Officer Training Corps (ROTC) program. He served in various operational and staff assignments as a Platoon Leader, Executive Officer and Company Commander in multiple Companies in the Indiana National Guard, primarily as a Combat Engineer Officer. In 1995, Pat became a member of the Army Acquisition Corps, with a focus on the contracting career field. In 2006-2007, he served in Iraq as the Chief of Buildings and Grounds for the Baghdad International Airport Base Complex (BIAP), which included facility operations and oversight of Camps Victory, Slayer, Striker, and Liberty, earning him the Bronze Star Medal.

After his retirement from the military, Pat continues to support the Federal Government through his service as an Acquisition Principal for three federally funded research and development centers (FFRDCs) managed by the MITRE Corporation.

Pat has a BA in Communications from Purdue University and an MBA from The George Washington University. He is DAWIA-Certified Level III in Contracting, Level II in Program Management, and Level I in Acquisition of Information Technology through the Defense Acquisition University (DAU), and is a proud member of the Army's Acquisition Corps. Additionally, Pat is a long-time member of the National Contract Management Association (NCMA), and has earned the designations of Certified Professional Contract Manager (CPCM) and Certified Federal Contract Manager (CFCM)

Significant Experience

- Pat is one of the few acquisition professionals with significant experience drafting OTA's, federal procurement contracts.
- Experience negotiating cloud computing Service Level Agreements (SLAs) with fortune 500 companies.
- Served as the senior contracting officer at the National Guard Bureau, holding the only contracting warrant (out of 620 contracting professionals) with an unlimited dollar limit.
- Led a division of 50+ contracting professionals in the award of supplies, services, and construction contracts valued at over \$1B annually.
- Acted as lead acquisition agent, enabling the agency to manage acquisition growth from \$200M per year to \$1.2B per year over a 10-year period and effectively managed over 5,500 contracting actions valued at approximately \$3.2B over the last 4 years of his military career.
- Extensive contracting officer experience navigating Contract Protest litigation at the Government Accountability Office, Court of Federal Claims, and Armed Services Board of Contract Appeals for enterprise-wide contracts valued over \$100 million.
- Experienced in developing detailed and comprehensive acquisition strategies.
- Developed and conducted in-house training for the entire 620-person contracting enterprise on a wide range of topics, including development of requirements packages, price analysis, negotiations, formal/informal source selection processes, and service contract administration.

- Served as a primary business advisor for the 4-star general officer Chief of the National Guard Bureau from 2011 to 2018.
- Served as a lead procurement analyst for the development of agency-level procurement policy and best practice guides for the National Guard.
- Served as a primary Contracting Officer's Representative in Baghdad, Iraq, on the DoD's Logistics Civil Augmentation Program (LOGCAP) strategic procurement.
- Served in Afghanistan as an Audit Team Lead for the Procurement Management Review of contracts awarded by the Joint Contracting Center (Iraq and Afghanistan) (JCC-IA) in 2012.
- Publications:
 - Staresina, P., D. Finkensadt, R. Novak. (April 2021). *No Contract, No Budget, No Protests: Public-Private Collaboration Delivers*. Contract Management Magazine
 - Staresina, P. (December 2005). *Contracting for supplies and services in the federal government*. Contract Management Magazine
 - Staresina, P. (April 1999). *Talk the TOC: An introduction to task order contracting*. Contract Management Magazine